NEW Manufacturing Alliance

Make it in NorthEast Wisconsin

# COVID-19 DIRECTORY

NEW Manufacturing Alliance

Make it in NorthEast Wisconsin

In June 2006, the NEW Manufacturing Alliance was formed to address the workforce needs of the manufacturing industry. The membership is a true partnership between manufacturers and the private sector working collaboratively together. One of the guiding principles of manufacturing companies is employee safety. This directory showcases Alliance member's products and services that can keep employees safe and businesses thriving during the COVID-19 crisis. Please consider these businesses as you purchase PPE and other related products and services.


American Tent ..... 5
Badger Tag & Label Corp. ..... 6
Brand Advantage Group ..... 7
BRAAS Company, Inc. ..... 8
Camera Corner Connecting Point ..... 9
Elevate97 ..... 10
Express Employment Professionals ..... 11
Forsite Benefit Partners ..... 12
Fox Converting ..... 13
The Geo Group Corp. ..... 14
Industrial Works ..... 15
Jacobs ..... 16
Munroe Exhibits ..... 17
Plymouth Foam ..... 18
Reach Amplification ..... 19
Rockwell Automation ..... 20
RRD ..... 21
Ruder Ware, LLC ..... 22
R & R Insurance ..... 23
Safety Connections ..... 24
Skyline Exhibit Resource ..... 25
Sure Controls ..... 26
Towsleys ..... 27
Vantage Financial ..... 28
vonBriesen ..... 29
Wisconsin Fastner Supply ..... 30
Zenith Express ..... 31

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# BEST PRACTICES

**NEWMA members share their best practices put into place during the COVID-19 pandemic**

- Posted up-to-date communication about business practices and hours on website and on location
- Extra signage posted about good hygiene
- Established policies and practices for social distancing
- Support respiratory etiquette and hand hygiene supplies for employees, customers, and visitors
- Designated break rooms and restrooms for different departments
- All work areas, high-touch and common areas are cleaned at the end of their shift
- Companies that have multiple facilities are not allowing employees to enter another plant
- Large companies are splitting up their senior leadership so only half work in the facility in case their is a COVID-19 issue at their plant
- Relaxed attendance policy, not assigning points for absences
- Employees working every other week, to decrease the number of people in the plant
- Employees that can work from home, are being asked to do so
- No travel to states that have be significantly impacted
- If employee travels for work or personal, not permitted back to work for 1-2 weeks
- Visitors must fill out a declaration of travel and health
- Employees arriving at work are temperature checked and must be under 100 degrees. In order to return to work, temp must be under 100 degrees for 3 consecutive days.
- Employees are required to notify employer if they test positive for COVID-19 or they have been in contact/exposed to someone who tested positive for COVID-19
- Employees who have been diagnosed with COVID-19, who have not had any symptom may discontinue home isolation when at least seven (7) days have passed since the date of their first positive COVID-19 diagnostic test and have had no subsequent illness. See CDC guidance.
- You should send home all employees who worked closely with the COVID-19 infected employee for a 14-day period of time to ensure the infection does not spread. Before the employee departs, ask them to identify all individuals who worked in close proximity (three to six feet) with them in the previous 14 days to ensure you have a full list of those who should be sent home. When sending the employees home, do not identify by name the infected employee or you could risk a violation of confidentiality laws. See OSHA Guidance on Preparing Workplaces for COVID-19

## Stop the Spread

**Stay up to date! Find more information at the links below**

Interim Guidance for Employers to Plan and Respond to (COVID-19)

United States Department of Labor - OSHA

## ASSOCIATE MEMBER COVID-19 RESOURCES

Associated Bank
Associated Financial Group
BMO Harris Bank
First Business Bank – Northeast
Hometown Bank
Investors Community Bank
Johnson Financial Group
Nicolet National Bank
PNC Bank
Wells Fargo
Wisconsin Bank and Trust

ADP - Payroll, HR & Tax Services
CLA - CPAs & Consultants

Forsite Benefit Partners LLC
KerberRose – CPA Firm
Paychex, Inc. – HR, Payroll, Benefits
WIPFLI - CPAs & Consultants

Davis|Kuelthau's Law Firm
Ruder Ware Law Firm
von Briesen Law Firm

Acuity Insurance
EMC Insurance
M3 Insurance
McClone Insurance
R & R Insurance

## STATE & NATIONAL COVID-19 RESOURCES

CDC
Department of Labor
OSHA
State of Wisconsin
US Department of the Treasury
US Small Business Administration
Wisconsin Department of Health Services
Wisconsin Department of Workforce Development

NEW Manufacturing Alliance
Make it in NorthEast Wisconsin

# Make Your Space Work

## Add social distance style

## to your bar or restaurant

When it's safe to open up again, make the most of your space by adding a tent to your venue. Bars and restaurants can adhere to social distancing guidelines while not losing out on volume thanks to custom tents from American Tent.

We've got the tent that will work for you. Contact Jake today at 920.280.0965 to learn more.

AMERICAN TENT

www.americantent.com

Please STAY 6ft APART

# HELPING YOU ADJUST TO THE NEW NORMAL

Are your production levels changing due to the COVID-19 pandemic?

We offer quantities from one to millions, so we can accommodate your needs.

- Labels
- Tags
- Floor graphics
- Wall graphics
- Window clings
- Signage
- Magnets

Help your customers or employees navigate any new procedures.

BADGER
TAG & LABEL CORPORATION

**800-331-4863**
Random Lake, WI
sales@badgertag.com
www.badgertag.com

**Brand Advantage** Group
a Safeguard company

**Brand Advantage Group is proud to be the newest member of the NEW Manufacturing Alliance.**

**With our robust supply chain of worldwide sources for promotional products we have been able to switch gears and use those channels for securing PPE for our customers. A partial listing of our most frequently asked for items are listed below.**

**Personal Protection Equipment, products to protect your employees and customers.**

- Masks, cloth imprinted and disposable
- Infrared Thermometers
- Disposable Thermometers
- Hand Sanitizer
- Gloves
- Plexiglass barriers

**Signage, directional signage will be critical as we open up doors to welcome employees and customers back.**

- Retractable Banners
- Feather Flags
- Floor Graphics
- Directional Signage
- Window and door signs

**Print, returning employees want to know what company policies are in place to protect them under the new normal.**

- Cleaning procedures
- Vending machines, coffee machines, are they available?
- Lunch room rules
- Social distancing, workspace rearranging

**Branded "Welcome Back" gifts**

- Lunch Box (vending shut down?)
- Safety Kit
- Drinkware
- Webcam Covers
- Apparel

**Contact Joe to schedule a consultation.**

**Joe Lancour**
Office: 952.882.3353
joe.lancour@brandadvantagegroup.com

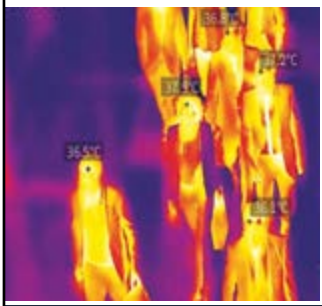
**Brand Advantage Group**
1740 Cofrin Drive
Green Bay WI 54302

BRAAS

*division of Motion Industries*

# Body Temperature Inspection Systems

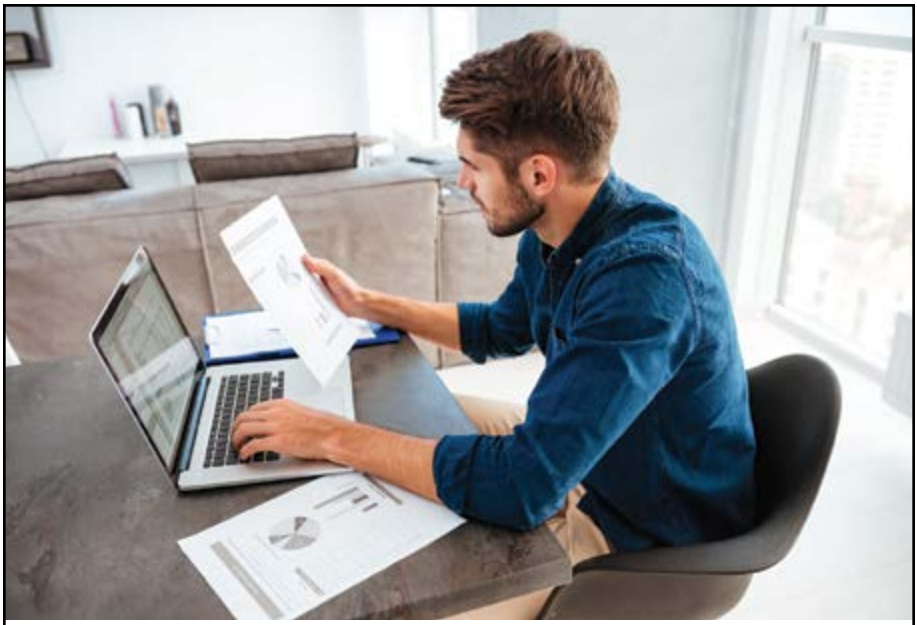
PROCESS SENSORS® CORPORATION



## BR-BTIS400-K0

When Safety and Temperature Matter

BRAAS | 7970 WALLACE ROAD | EDEN PRAIRIE, MN 55344 | 800.288.6628 | BRAASCO.COM



Ensure the health and safety of your employees and clients with technology to continue your operations, whether for remote work or in-person work following social distance guidelines.

Camera Corner Connecting Point

Reach out to CCCP to learn more

(920) 435-5353 or contactus@cccp.com

elevate97
Colortech + K|H|R|O|M|E

## FACE SHIELDS

- FDA and USDA approved .015 PETG Plastic.
- Shield offers full coverage at 11.5" x 13".
- 1.5" foam headband with NO LATEX for comfortable fit against forehead.
- Adjustable headband with hook-and-loop closure.
- 100% Made in USA.
- Shipped over 500,000 shields to hospitals, health systems and state response teams all over the US.
- Shields come (150) to a case.
- Case cost is $525.00 + shipping ($3.50 Each).
- Small quantities available upon request.

## SNEEZE GUARDS

- Shield is routed out of .220" clear acrylic.
- Bases are routed out of .220" clear acrylic.
- Customizable opening in bottom for pass-thru.
- Overall dimensions 35"h x 31"w**
- 100% Made in USA.
- Easy to sanitize and clean.
- Per piece cost is $99.00 + shipping.**

**Overall dimensions fully customizable.

## FLOOR DECALS

- Custom designed floor decals.
- 10" X 10" round or square cut.
- Floor vinyl with non-slip laminate.
- Easy application process (peel/stick).
- Can be sanitized and cleaned.
- Remove without damage to surface.
- (50) Decals $375.00 + shipping.
- Small quantities available upon request.

Ask us about our other
**PPE SUPPLIES**
• Gloves • Masks •
• Thermometers • Etc.

**SHOP NOW**
shop.elevate97.com

# TEMPERATURE SCREENERS **READY FOR ASSIGNMENT**

*Keeping your organization running at peak efficiency is one of our priorities. That's why Express Employment Professionals has temperature screeners ready to help ensure your employees are at their best.*

## SERVICE THAT COUNTS

It's important to place the right person. Our associates will:

- Follow your screening processes subject to EEOC and CDC guidance
- Self-screen before coming to work
- Wear the provided PPE while at work

We look for the right screener for your organization, that's why we only place associates who possess the right qualities.

- Experience in a compliance-oriented environment
- Customer service skills
- Attention to details
- Excellent documentation skills
- Cultural fit

## STAFFING SOLUTIONS

Express offers a variety of staffing options to fit your specific needs, including:

- Flexible Staffing
- Temporary or Contract Staffing
- Direct Hire

## CONTACT EXPRESS TODAY!

### GREEN BAY

Matt & Kim Sulivan, Owners
(920) 940-6000

### APPLETON

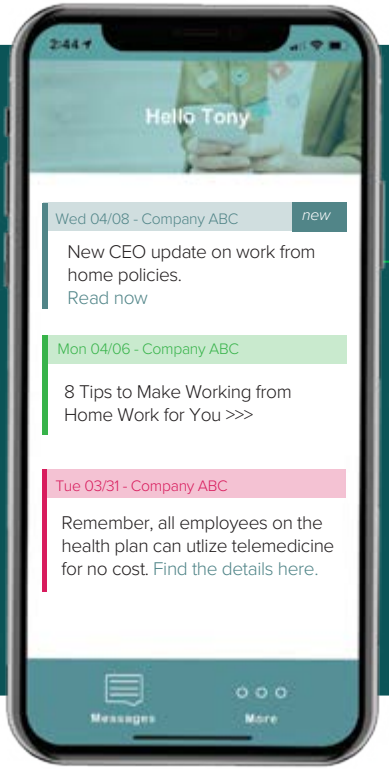
Mark Leupold, Owner
(920) 624-6100

Express EMPLOYMENT PROFESSIONALS
Respecting People. Impacting Business.™

Forsite benefits & wellness | motion connected

## *Stay Connected to Your Workforce*

We know clear communication to your workforce is more important than ever. That's why we are offering businesses access to our communication app at NO COST during these unprecedented times.




## COMMUNICATION APP

Help your HR Team securely communicate important information to your employee population.

- Compatible with iPhone and Android devices
- Safe & secure messaging
- Simple, easy registration
- Send notifications to employees' phones

Available on the App Store | GET IT ON Google Play

*To redeem your free access code, contact info@forsitebenefits.com*

www.forsitebenefits.com | info@forsitebenefits.com | 920.471.0000

# Infection Control Products

Fox Converting is a local manufacturer of medical and dental paper products. The main focus for these products is to maximize infection control and minimize cross contamination.

### Tape Tab "Bedside" Waste Receptacle Paper Bags

Tape Tabs stick to clean, dry surfaces. Minimizes cross contamination

### Swabs 8" & 16" (Non-Sterile)

Swabs feature a single, large, absorbent rayon tip. 8" for OB/GYN and 16" for aniscopes & general procto applications. Swabs are Autoclave, Chemical Vapor & ETO Gas sterilizable.

### Sterilizer Wraps

Made of a white, high wet-strength, environmentally friendly, creped paper used in Autoclave, Chemical Vapor or ETO Gas sterilizers

### Sterilizer Bags

These high quality bags are made of strong, envrionmentally friendly, sterilizable white paper

**Phone:** 920.434.5272
**Email:** info@foxconverting.com
**Web:** foxconverting.com
1250 Cornell Rd
Green Bay, WI 54313

FOX CONVERTING®

## Communication Is Essential

## Language access has never been more important.

Translate signage, posters and notices into Spanish, Hmong and over 100 other languages. Telephone and video interpreting services are available to communicate Coronavirus disease (COVID-19) containment messages.

Translation and interpreting services are essential.
We are offering a 10% discount to our Alliance members.
We are here to help.

The Geo Group Corporation
*Speaking the language of business.*

www.thegeogroup.com

# Industrial Works

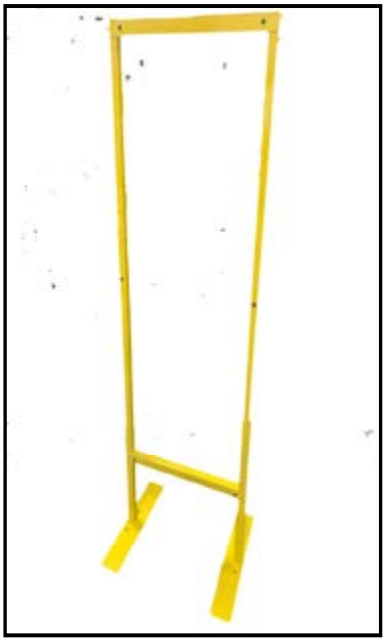
Services • Fabrication • Manufacturing

ISI Industrial Stainless  IFAB Industrial Fabrication  IMFG Industrial Manufacturing

## Personal Protection Dividers / Partitions

Floor, Wall, Ceiling, or In—Line Mounted

Clear View Vinyl or Clear Rigid Polycarbonate



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Jacobs Challenging today. Reinventing tomorrow.

## We tackle the world's toughest challenges

The world needs innovators and problem solvers who turn challenges into greater opportunities. We have an insatiable curiosity about transformative trends challenging the status quo: **Clean water. Affordable energy. Connectivity. Climate change. Environmental pollution. Economic growth.**

Quality and safety are cornerstones of our business. We strive to design and create products that are safe, effective and sustainable.

In this time of uncertainty, we want to assist your company and offer a unique set of skills to help with a wide range of manufacturing challenges. We employ a set of highly skilled designers and engineers well versed in electrical and mechanical machine design, automation, chemical processes, HVAC and structural design to assist in upgrading and retrofitting current equipment.

In these challenging times we understand that your business may be challenged with the need to be nimble, and to flex or entirely change your typical production output. Whether your challenge is throughput, need for product modification, equipment integration, general arrangements or efficiency improvement as you grade change, we can help.

We are in the business of designing machine upgrades, retrofits and process improvements that will increase your efficiency and production capacity while bringing safety to the forefront.

We offer a full range of Manufacturing Engineering Services, specializing in:

- Machine Design and Automation
- Plant Layout Optimization
- First-Of- A- Kind Development
- Material Handling Systems
- Process Simulation and Optimization

Please contact: Dale Turriff (920-764-0374), Ted Wadzinski (920-371-4714), John Boettcher (920-639-6889)

# Temperature Scanners

**Infrared Thermometer units**
***First line of infection disease defense!***

***Enhancing the Health Safety of Work, Shopping and Public Spaces!***

**Fahrenheit or Centigrade readouts**
**CE, ROHS and FCC certifications.**

Infrared Thermometer Box
for body temperature measuring

**$398/each (min 1000)**
**or $298/each min 100K order**

Walk through infrared
temperature detection door

**$998/each (Min 1000)**
**or $798/each min 100K order**

Infrared Thermometer Pole
for body temperature measuring

**$693/each (min 1000)**
**or $493/each min 100K order**

Contact Greg Scanlon - greg@munroe-exhibits.com - 1.920.636.3176

DIVIDER
WORKSPACE PROTECTION
AVOID CLOSE CONTACT
PROTECTING YOURSELF AND YOUR COWORKER
DURABLE LAMINATED MATERIAL, SIMPLE ASSEMBLY AND COST EFFECTIVE!
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Your Height
– REMAIN SAFE AT YOUR –
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OUR ENGINEERS ARE READY TO CUSTOMIZE YOUR DIVIDER TO FIT YOUR WORKSPACE.
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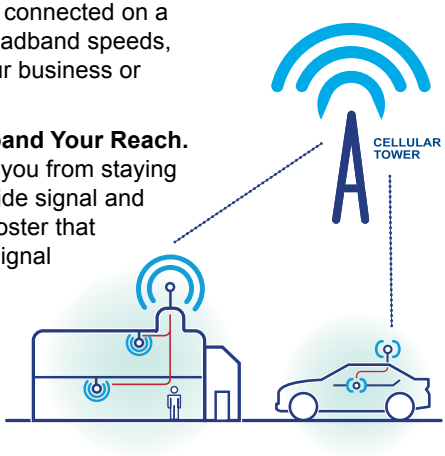
# Ensure Your Business Stays Connected

**Cellular Routers—Wireless Internet from Anywhere at Any Time.** Stay connected on a secure network, with up to broadband speeds, while on the go or while at your business or home office.

**Building Amplification—Expand Your Reach.** Don't let poor cell signal keep you from staying connected. Amplify weak outside signal and bypass obstructions with a booster that extends the range of cellular signal for voice and data.

**Contact us at 715-298-4414 to help you determine the best option for your business, home or mobile office.**




REACH

AMPLIFICATION

**www.ReachAmplification.com**

# The skills gap is real, and it's only getting wider

There are people without jobs, **and jobs without people**

**WHAT IS THE SKILLS GAP?**

**It's a shortage of skilled, trained people.** It's the difference between what workers know how to do and what employers need.

**HOW IT AFFECTS YOU AND YOUR COMPANY**

**3.4 million manufacturing jobs will need to be  illed in the next decade.** But up to 2 million of those likely won't be, presenting a serious challenge.

**2.7** MILLION baby boomers will retire

**2.0** MILLION jobs expected to go unfilled

BY **2025**

# e-Learning could be the solution you need.

**Complimentary now through June 30, 2020**

## Offerings for on-demand, flexible employee training

| ACTIVE TECHCONNECT™ CUSTOMERS | | | | NO ANNUAL SUPPORT CONTRACT |
|---|---|---|---|---|
| **FASTPASS** | **SINGLE USER** | **GROUP USER** | **MULTI USER** | **FASTPASS** |
| 90-day access to a single course for a single user | 365-day access to all e-learning library content for a single user | 365-day access to all e-learning library content with minimum user count of 10<br>Supervisor Dashboard included | 365-day access to all e-learning library content with minimum user count of 50<br>Supervisor Dashboard included | 90-day access to a single course for a single user |
| Catalog Number: EL-3TC | Catalog Number: EL-12SU | Catalog Number: EL-12GU | Catalog Number: EL-12MU | Catalog Number: EL-3 |

E-learning is accessible through myRockwellAutomation.com

Learn more about available courses at ROK.auto/elearning

Deloitte analysis based on data from U.S. Bureau of Labor Statistics and Gallup Survey

rrd

# COVID-19 RESOURCES FROM RRD

## FOR MANUFACTURING AND OFFICE FACILITIES

- Illness Prevention and Employee Wellness Communications
- Face Shields
- Packaged Kits
- Fever Detection Thermastrips
- Internal & External Customize Signage and Touchless World Solutions

**For more information**
Rick Nelson
920.737.0454
rick.nelson@rrd.com

**Faceshield Product Information**

Intended to be used solely as a standalone personal-use face shield, for either single user or single use only. Made from 18pt SBS paperboard, 4-5mm polystyrene plastic film. Potentially contains flammable materials. Not recommended for use in presence of high intensity heat or open flame. Not intended for any use that would create an undue risk in light of the current health emergency. Use of the RRD Face Shield alone will not prevent infections from microbes, or viruses, nor is it effective for radiation protection.

The product has not been FDA cleared or approved. The product has been authorized by FDA under an EUA for use by healthcare providers as personal protective equipment. This product is only authorized for the duration of the declaration that circumstances justifying the authorization of emergency use under Section 564(b)(1) of the Act, 21 USC 360bbb-3(b)(1) unless the authorization is terminated or revoked sooner.

For more information rrd.com/covid-19

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Ruder 100 Ware
SINCE 1920

The COVID-19 pandemic is one of the worst health crises our country has faced in recent history. While every day brings new challenges, it's obvious the impact will be far reaching.

Our attorney team has been working together to guide clients through these difficult times. Areas our attorneys provide counsel include:

- ADA Compliance
- Commercial Transactions (Force Majeure/ Terminations)
- Data Privacy & Security
- Employee Benefits
- Employment Issues
- Healthcare Policy & Compliance
- HIPAA
- Insurance Policies & Coverage
- Loan Agreements
- OSHA
- Supply Chain and Logistics

**Learn more about our COVID-19 Focus Team at ruderware.com**

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800.477.8050 | ruderware.com | *Visit our blogs at* blueinklaw.com

# More than Insurance.

## Business Recovery Resources

As economic activity begins to expand for some businesses and re-open for others, we're here to help you re-engage in a safe, responsible manner.

- Webinars and on-demand training videos
- Re-opening checklists by industry
- Mental health resources
- Tools for employee retention

**View Our COVID Resources**

R&R INSURANCE

**BUSINESS | HOME | WEALTH**

MyKnowledgeBroker.com | 800.566.7007

SAFETY CONNECTIONS
Life is all about choices®

## Navigating Business Challenges-Dealing With COVID-19

Currently our clients are facing their own unique challenges as they focus on both the safety of their people and the continuity of their operations. We develop policies, procedures, and train accordingly to their company needs.

Safety Connections provides top notch services:

**Workplace Violence & Security**

- Security Assessments - Active Shooter

**Leadership Development**

- Accountability - Safety Culture - Coaching and Mentoring - Effective
- Communication - Team Building

**Motivational Speaking**

- Motivating Your Employees - Overcoming Conflict & Diversity
- Team Building

**Safety Program Coordination**

**CPR / AED / First Aid Training**

**OSHA Compliance Safety Training/Representation**

**Safety Audits / Assessments**

We offer a **no cost** weekly health and safety tip, if interested please send e-mail request to jim@safetyconnections.com or call Jim Lehrke at 920-912-7233.

Skyline®

Exhibit Resource

# COVID-19 Environmental Graphics

**Customize your specific message, color, logo and brand.**
**Graphics can be safely cleaned/sanitized.**
**Available for floors, windows and walls.**
**Most can be produced and installed within 24hrs.**

## Call today: 920.347.1700

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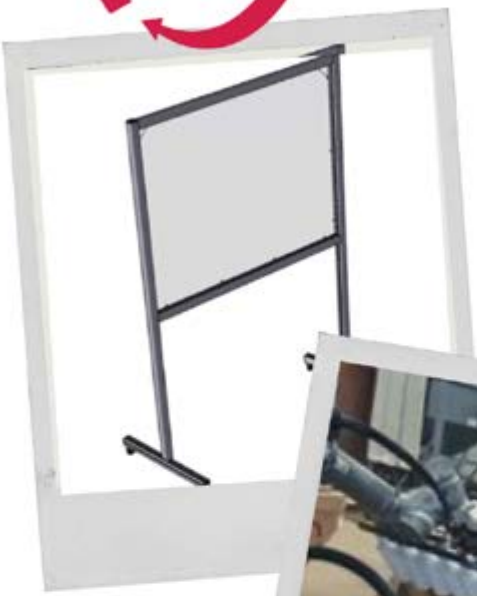
Sure Controls Inc.™



We build custom partitions

We are Robotics experts

We Solve Problems

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TOWSLEYS

# YOUR PERSONAL PROTECTIVE EQUIPMENT SUPPLIER

## INSTANT HAND SANITIZER 4OZ | 16OZ| GALLON

**CALL FOR PRICING**

## HAND SANITIZER BOTTLES TRAVEL SIZE

Item#9047 1oz Bottle | Item#9073 1oz Bottle | Item#9049 2oz Bottle

As Low As

**$1.49** each

## DISPOSABLE NON-MEDICAL FACE MASK

**$0.80** each

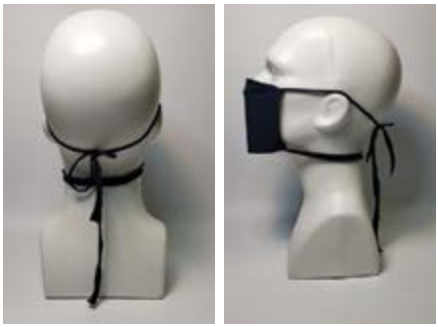
Min. Quantity: 2,000 unit
Air freight from China

## USA MADE COTTON MASKS

**$3.95** each

100 Piece Minimum Order

Item#TOWMASK



Fabric: 6 oz., 2 ply, 100% preshrunk cotton
Size: 7" W x 4.5" H

## NON-MEDICAL 4 LAYER COTTON MASK

With Ear Straps

**$3.40** each

Blank - Min 100

For Questions or Orders Please Contact:

**Bill Niedermeyer**
**Direct: 920-482-1127**
**Team Phone: 920-482-1216**
**bill@towsleys.com**

Vantage Financial
TECHNOLOGY LEASING EXPERTS

## Acquire the technology & equipment you need now, without the large upfront investment!

Now more than ever, technology is necessary to stay in touch, mobilize your workforce, increase efficiencies and keep businesses running.

Vantage can help you to acquire essential equipment with a lease, allowing for the following benefits:

- ✓ **Fast integration**
- ✓ **Keep up with the exponential rate of change in the manufacturing landscape**
- ✓ **Enable immediate ROI**
- ✓ **Preserve cash, spreading out payments over time with no upfront investment**
- ✓ **No long-term commitment - flexibility to scale up and down as needed**

We are also offering the following solutions to help our clients strategically leverage the value in equipment and preserve cash during these uncertain times.

**Deferred Payment Plans**
Allowing you to receive equipment now and not start paying until your next budget year

***trade* IT**
If you have old equipment, we will handle the disposition through our network of re-marketing partners and give you credit towards a new lease

**Sale Leasebacks**
Sell recently acquired equipment to Vantage, we agree to lease it back to you for an agreed upon monthly payment and cut you a check for the value of the equipment

*For more information, please contact Chris Lipski:*
**262.357.1013 | clipski@vantagefncl.com | 101 Falls Road | Suite 405 | Grafton, WI 53024**
***WWW.VANTAGEFNCL.COM***

## The Competitive Edge.

Our Manufacturing Team delivers a distinctive competitive edge. We have the experience and depth to help manufacturers achieve success in today's global marketplace. We are not only a legal advisor - we are trusted business advisors. Whether you are a small or middle market manufacturer or a large publicly traded enterprise with international operations, we equip manufacturers with the edge they need.

To learn more about how our Manufacturing Team's strategic, personalized approach can position you to achieve success, please contact NWTC Member Bill Woodward at wwoodward@vonbriesen.com.

- Commercial Contract Negotiation
- Distribution Networks
- Financing
- Government Relations and Regulatory
- International Trade including export controls and IC-DISC utilization
- IP & Licensing
- Logistics
- Mergers and Acquisitions
- OSHA
- Product Liability
- Real Estate and Environmental Permitting
- Manufacturers' Agents and Representatives
- Risk Management
- Site Selection and Acquisition
- State Tax Credits and Incentives
- Succession Planning
- Supply Chain
- Tax
- Workforce Issues

Milwaukee • Waukesha
Madison • Oshkosh • Green Bay
Appleton • Neenah

von Briesen
von Briesen & Roper, s.c. | Attorneys at Law
vonbriesen.com/manufacturing

# SUPPLIES FOR A HEALTHY WISCONSIN WORKFORCE

## At WFS, we're currently stocking the following PPE:

- Hand Sanitizer
- Sanitizing Hand & Surface Wipes and Wall Dispensers
- Isopropyl Alcohol
- KN95 Masks
- 3M Niosh-P95 Respirators
- 3-Ply Masks
- Face Shields
- Thermometers
- Gloves
- Paper Products
- Soaps & Cleaners
- Buckets & Lids
- Spray Bottles
- *and a lot more!*

**Products available on a limited basis.** With new stock arriving daily, we're working hard to source what you need when you need it.

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- EXCLUSIVE USE
- PREMIUM LTL

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NEW Manufacturing Alliance
Make it in NorthEast Wisconsin

# Member to Member Savings Program!

**NEWMA Offers a Member to Member Savings Program** If you're looking to generate business, why not make use of our great resource - your fellow NEWMA members? The M2M program acts as a vehicle to promote discounts on goods and services by and for Alliance members. Participation in the program is FREE and exclusive to members. If your business would like to offer savings to other members, contact Ann Franz, Alliance Executive Director, for more information. To redeem savings from other members, check out the Member to Member Savings tab on our website at www.newmfgalliance.org.

***LET YOUR MEMBERSHIP PAY FOR ITSELF***

## BENEFITS

- Increased exposure, sales & revenue for your business
- Access to purchasing power of Alliance members
- Build solid partnerships that rewards both parties
- Inform Alliance members about your products & services
- Extend your brand to reach new markets
- Boost your market share

**Disclaimer:**

All transactions are between the companies participating in the NEWMA Member to Member Savings Program. The NEW Manufacturing Alliance disclaims responsibility for all transactions, including the price, financing terms, delivery arrangements, quality of goods and services, and warranties. In addition, although the NEW Manufacturing Alliance believes the discount information is accurate at the time it is published, vendors may discontinue the discount at any time. Members should verify that the discount is still in place with the vendor prior to making a purchase or entering into a contract.

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Green Bay, WI 54303

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Ann.Franz@NWTC.edu