



Transformation



Enterprise Business

Wisconsin Manufacturing Extension Partnership

Since 1996, WMEP has assisted more than 3,000 manufacturers improve profitability, productivity and innovation.

During the past five years, WMEP-assisted manufacturers reported direct positive financial impact of \$931 million, and WMEP has helped Wisconsin manufacturers create/retain 8,635 jobs.

Contact your WMEP Representative to find out how Enterprise Business Transformation can lower costs and boost profits, performance and productivity!

877.856.8588



2601 Crossroads Drive, Suite 145
Madison, WI 53718-7923

Phone: 877-856-8588 Email: results@wmep.org Web: www.wmep.org

We'll help you open the door.

WMEP's Enterprise Business Transformation process is a simple, highly effective methodology that can help your company to achieve dramatic financial results through ongoing operational improvements.

1 Using an advanced diagnostic tool, key operational improvement potentials are identified with corresponding financial benefits. Then your "current state" business performance is benchmarked against thousands of other companies as well as your industry peer group.

2 Next, the positive financial outcomes your company can realize through achieving higher performance benchmarks are provided in a written report. The EBT Specialist reviews the report with you to create a full understanding of the results.

3 Finally, key competitive priorities and action plans are generated to achieve success. A clear vision of the untapped potential in your company and a roadmap to achieve improved performance is created.

Enterprise Business Transformation



A C T

The Three Phases of Enterprise Business Transformation

Assess

The advanced assessment tool creates a snapshot of improved operational performance, showing the potential financial returns of greater savings, productivity and profitability.

Commit

Using a simple, yet highly effective model, we help you to identify the most important competitive priorities and create alignment among company leaders to focus effort toward the same goals.

Transform

Critical-path action steps, along with a detailed implementation plan, drive progress toward achieving your key competitive priorities and reaching real transformation.

When you implement your action plan to attain Enterprise Business Transformation goals, you will see before you a nimble, responsive and efficient organization.

Typical outcomes you can expect from the EBT implementation include:

- More effective leadership
- A more focused organization
- Achievement of critical goals
- Lower costs and increased margins
- Greater top-line/bottom-line growth
- Improved cash flow
- Reduced inventory investment
- Greater agility to respond to market conditions
- Faster time-to-market with new products and services
- Greater innovation and commercialization of new products and services
- Improved operations information for better business decisions
- Improved business strategy and tactical execution
- Greater alignment of workforce with business goals
- Greater value-add per employee
- Reduced employee turnover
- Better on-time delivery and greater customer satisfaction

We Walk With You on the Journey.

To achieve transformation, you need a roadmap, a compass and a knowledgeable guide to set a clear direction. An EBT Specialist will guide you through the process, including performing the EBT Assessment, setting key competitive priorities and developing the action plans to achieve them. The EBT Specialist will also help you craft an implementation plan to keep your progress on track toward your transformation goals - with minimal disruption to your day-to-day business and the fastest time-to-benefit.

Real
improvement
in real time...
with real
results.

